



17
YEARS
EXP

[There is] less paperwork we have to keep track of in office.

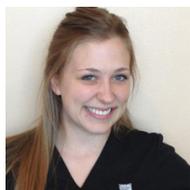
Ryan R. Love, DDS
Spokane Valley, WA



18
YEARS
EXP

This is a wonderful asset to our office.

Krista Smith,
FAADOM
Office Manager &
Dental Assistant
Powell, OH



1
YEARS
EXP

Navigating the site could be a little easier.

Meghan Scribner,
Dental Assistant
Spring Branch, TX

PATTERSON DENTAL

AutoSDS

4.3

Dental PRODUCT SHOPPER
BEST PRODUCT

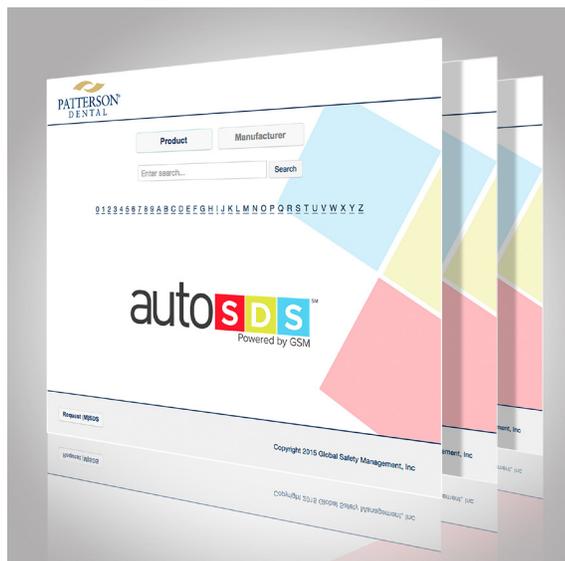
AutoSDS will help you meet OSHA requirements and maintain a safer practice for your team and your patients.

With the deadline approaching for dental practices to comply with new OSHA regulations on safety data, practitioners across the United States will now have to maintain a Safety Data Sheet (SDS) for every hazardous product in the office. For some—especially the larger practices—it can be difficult and time-consuming to ensure that each SDS is up-to-date. Employees can spend hours contacting manufacturers for each SDS and maintaining binders full of the necessary paperwork.

To help dental practices meet OSHA's June 1 compliance deadline, Patterson Dental has partnered with Global Safety Management (GSM) and developed AutoSDS, an online database of SDSs specific to each practice. With a subscription to AutoSDS, practices enter the program through a unique URL and browse for SDSs for their products. GSM automatically maintains the most up-to-date SDS, which practices can quickly access anytime. AutoSDS helps practices manage safety data, which ultimately leads to a safer practice for both employees and patients.

"It is quick and convenient to access AutoSDS online," said Katie Laroche, a dental assistant from Washington who was among a team of *Dental Product Shopper* evaluators to share their experiences using Patterson's online database. Laroche said the service is worth paying for—especially in a large, busy practice. She said her practice decided to use AutoSDS because of "the convenience and time-saving of staying up to date on our binder. We like that we do not have to put together the binder manually."

AutoSDS may be especially helpful for employees of larger practices, who would otherwise face



a heavy volume of phone calls and paperwork to ensure that each SDS is current for every product. By automating safety data, employees can spend more time with patients and help increase the practice's ROI.



Carol Ann Bally, RDH
Streamwood, IL

"[I LIKE THE] SECURITY OF KNOWING YOU CAN ACCESS ANY SDS IN A MATTER OF SECONDS/MINUTES."

Carol Ann Bally, who has been a hygienist for 38 years, said her office purchased AutoSDS "to save time and have easy access to the necessary information." She explained that, even with the Internet, obtaining SDS information is still labor in-

67%

rated convenience as excellent

33%

rated convenience as very good

takeaways

- AutoSDS saves time vs. keeping paper copies of SDS.
- The program is easy to use.
- Evaluators recommended a few enhancements to the program.
- It's convenient to access at any time from any device.

tensive. "The minute I was introduced to AutoSDS I was sold! Having the information at my fingertips is comforting," Bally said. "Knowing the SDS is automatically updated when changes to the product have occurred is the icing on the cake!"

AutoSDS can help avoid costly OSHA violations and compliance mistakes. With OSHA fines as high as \$7,000 per day for each incident, it's more important than ever to update each SDS when new ones become available.

Automating the Process

"We are a larger office and need to automate as much as possible," said one office manager from a large dental practice who was part of the evaluation team. "[AutoSDS will] save on man-hours of keeping up with updates," she continued. "We definitely see the benefits of having this online and viewable from any device." She also pointed out that it is nice to have all of the practice's products listed without the need to make paper copies. Although they have had the AutoSDS program for 2 months, this large dental office was still working to add all Patterson products in the system. "The order history from Patterson should be automatic," she recommended. "But being able to have access from any computer is a huge plus!"

Meghan Scribner, a Texas dental assistant, said automating SDS and not having to keep paper copies saves counter space, because there is no longer a need to keep a binder. Scribner said she likes that the program allows her office's safety data to be paperless, which also helps the environment. "[It's] easy to look up any information needed," Scribner said, and the ease of keeping SDS up-to-date is the reason her office purchased the

AutoSDS program.

"The service is awesome!" shared Dr. Ryan Love, who said he purchased AutoSDS because there would be less paperwork to update and keep on file in the office. "[It is] very easy to use," Dr. Love said, adding that the website is user-friendly when it comes to looking up information. Dr. Love rated all features of AutoSDS as excellent, and said he would definitely recommend it to colleagues.

Krista Smith, an office manager and dental assistant from Ohio, said it is easy to add SDSs into the system and likes

that the system is easy for employees to access. She rated her overall satisfaction with AutoSDS as excellent. "This is a wonderful asset to our office," Smith shared.

All of the evaluators said they would recommend Patterson's AutoSDS program to colleagues. This product has earned the *Dental Product Shopper* "Best Product" rating.



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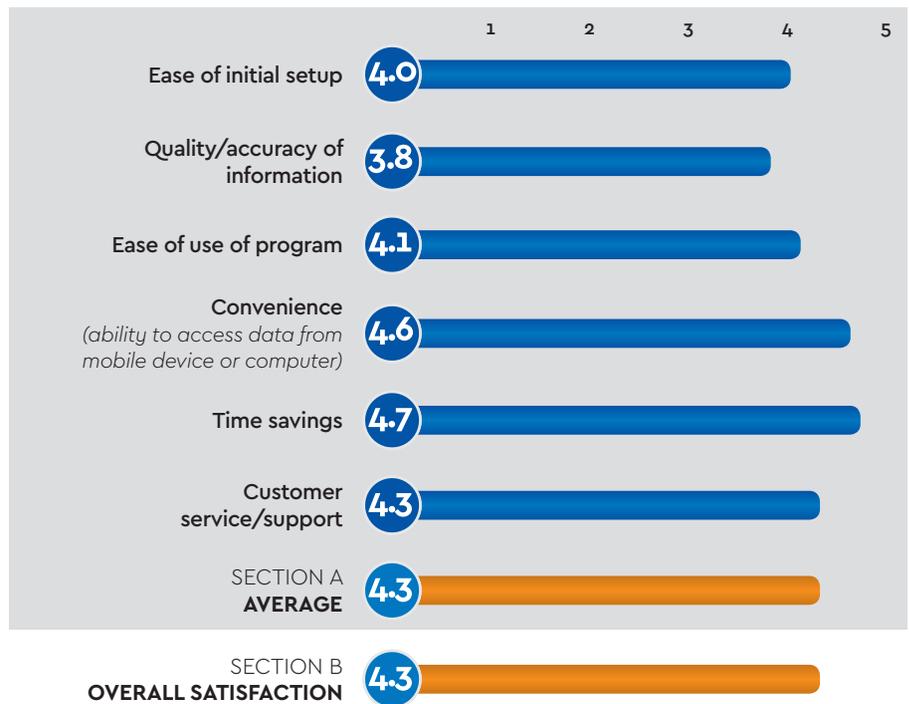
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PRODUCT EVALUATION SNAPSHOT

CRITERIA BASED ON AVERAGE SCORE (OUT OF 5)



PATTERSON DENTAL
AUTOSDS

FINAL SCORE
AVERAGE OF SECTIONS A AND B

4.3

Dental PRODUCT SHOPPER
BEST PRODUCT